### THE RATIONALE FOR YELLOWTAIL

### ROSE CANYON FISHERIES SUSTAINABLE AQUACULTURE PROJECT

#### **Common species in the project location**

- Seriola lalandi; aka: California yellowtail, yellowtail jack, amberjack, kingfish
- Native to the California coast
  - Full range is throughout the Pacific
  - Sport and commercial fisheries from Point Conception to Mexico
- More abundant and faster growing in warmer waters

#### **Complements commercial fishing**

- Yellowtail sold as "Hamachi" is from Japanese fish farms
- Local commercially fished yellowtail is not sold for sushi
- Marketing for sushi will revitalize existing processing and distribution infrastructure

# Proven market value, interest level and growth opportunity

- Existing U.S. market for sushi-grade "Hamachi" is 50,000 metric tons (110 million pounds)
- Proposed project will provide only 10%
- ❖ Pre-processing value estimated at \$12 per kilo
- ❖ Initial volume of 1,000 metric tons (1 million kilos, or 2.2 million pounds) valued at \$12 million
- Ultimate volume of 5,000 metric tons valued at \$60 million



# Scientific partner has long-standing proven experience

- Yellowtail has been cultured for 40 years
- Hubbs-SeaWorld Research Institute has been culturing this species since 2003
- San Diego has the only operational yellowtail jack hatchery in North America
- Intensive culture system can produce 800,000 juveniles annually
- Adults in environmentally controlled pools will provide eggs throughout the year

